



**Course Descriptor**  
**PROA1003 Introduction to Contract Law**

|                               |           |                                    |                                |
|-------------------------------|-----------|------------------------------------|--------------------------------|
| <b>Proposed Academic Year</b> | 2020-2021 | <b>Last Reviewed Academic Year</b> | 2019-2020                      |
| <b>Course Code</b>            | PROA1003  | <b>Course Title</b>                | - Introduction to Contract Law |
| <b>Credit hours</b>           | 3         | <b>Level of study</b>              | Undergraduate – Year One       |
| <b>College / Centre</b>       | COBA      | <b>Department</b>                  | Team Entrepreneurship          |
| <b>Co-requisites</b>          | None      | <b>Pre-requisites</b>              | None                           |

**1. COURSE OUTLINE**

What are the main principles of contract law in international trade?  
How can contractual disputes be resolved and what are the sanctions for breach of contract?

**2. AIMS**

[Identify the most important basic questions relating to contract drafting.

**3. LEARNING OUTCOMES, TEACHING, LEARNING and ASSESSMENT METHODS**

| <b>Learning Outcomes (Definitive)</b>                                | <b>Teaching and Learning methods (Indicative)</b> | <b>Assessment (Indicative)</b> |
|--|---|--------------------------------|
| Upon successful completion of this course, students will be able to: |   |                                |
| 1. Understand what the concept of law means.                         | Students look for information                     | Dialogue                       |
| 2. Understand the legal system and the court in Oman.                | Seminar   | Dialogue                       |
| 3. Demonstrate how to register a business                            | Project write up                                  | Write up of project            |
| 4. Demonstrate how to write a contract                               | Project write up                                  | Write up of project            |

**4. ASSESSMENT WEIGHTING**

| <b>Assessment</b> | <b>Percentage of final mark (%)</b> |
|-------------------|-------------------------------------|
| Dialogue          | 50                                  |
| Seminar           | 20                                  |
| Project           | 30                                  |
|                   |                                     |
|                   |                                     |
| <b>TOTAL</b>      | <b>100%</b>                         |

**5. ACHIEVING A PASS**

Students will achieve **3** credit hours for this course by passing **all** of the course assessments and achieving a **minimum overall score of 50%**





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**Open Educational Resources:**

<https://open.umn.edu/opentextbooks/textbooks/business-law-and-the-legal-environment>