



## Course Descriptor PROA020 Trade Specific Competence I & II

<b>Proposed Academic Year</b>	2020-2021	<b>Last Reviewed Academic Year</b>	2019-2020
<b>Course Code</b>	PROA020	<b>Course Title</b>	Trade Specific Competence I & II
<b>Credit hours</b>	6	<b>Level of study</b>	Undergraduate
<b>College / Centre</b>	COBA	<b>Department</b>	Team Entrepreneurship
<b>Co-requisites</b>	None	<b>Pre-requisites</b>	None

### 1. COURSE OUTLINE

This course introduces to the concept of entrepreneurship competence that can be developed through learning. The course addresses key questions related to What are the skills and knowledge need to be a successful entrepreneur? The course also equips the students with the necessary knowledge to identify their skills and related them to their field of expertise and develop them

### 2. AIMS

The course aims to develop the students' knowledge and skills to acquainted them with the industry they prefer

### 3. LEARNING OUTCOMES, TEACHING, LEARNING and ASSESSMENT METHODS

<b>Learning Outcomes (Definitive)</b>	<b>Teaching and Learning methods (Indicative)</b>	<b>Assessment (Indicative)</b>
Upon successful completion of this course, students will be able to:		
1. Ability to be acquainted relevant industry of their preference and develop their skills accordingly.	Dialogue	Presentations within team
2. Ability to effectively apply the latest information available in their specialization	Dialogue	Essay
3. Enable students to effectively networking with other professional in the field.	Project write up	Write up of project and Presentations

### 4. ASSESSMENT WEIGHTING

<b>Assessment</b>	<b>Percentage of final mark (%)</b>
Dialogue	50
Project	30
Essays	20



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<b>TOTAL</b>	<b>100%</b>

**5. ACHIEVING A PASS**

Students will achieve **6** credit hours for this course by passing all of the course assessments and achieving a **minimum overall score of 50%**

***NB \*Ensure that ALL learning outcomes are taken into account***

**6. COURSE CONTENT (Indicative)**

Introduction to Trade Specific Competence

Dialogue

Dialogue

Dialogue Books reading

Dialogue Books reading

Dialogue

Dialogue

Write up of essays

Dialogue

Dialogue

Report on project and dialogue

Report on project and dialogue

Final Report on Semester and dialogue

Presentation

Dialogue: What is learnt during the semester

**TOTAL HOURS**

**96**

Plus **RECOMMENDED INDEPENDENT STUDY HOURS**

**96**

**TOTAL COURSE HOURS**

**192**

**7. RECOMMENDED REFERENCES**

**Core text/s:**



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Innovation and Entrepreneurship: A Competency Framework  
Brueggemann, Ralph, Matthews, Charles H. Published by Routledge (2015)

**Library + online resources:**

**Open Educational Resources:**

<https://open.umn.edu/opentextbooks/textbooks/entrepreneurship-and-innovation-toolkit>